

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 24, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$48,336	26
Lemar, Mike	Sunshine State Agency	\$32,255	14
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$22,991	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$19,452	12
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$17,481	6
Ahlbum, Tim	Health Coverage Solutions	\$14,208	4
Schwartz, Scott J.	Insurance Protection Services	\$10,572	1
ERIN Marketing, Inc.		\$10,056	3
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Shackelford, Edward L.	The Assurance Group, Inc.	\$9,900	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,576	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,347	2
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$8,807	3
AmeriLife		\$7,894	9
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$7,811	4
Smith, Robert J.	New World Associates, Inc.	\$7,760	1
Rosati, Lisa	Rosati Insurance Agency	\$7,655	2
Bahlkow, Valerie J.	Lighthouse Business Services	\$7,248	2
Barta, Devin M.	Barta Insurance Agency	\$7,195	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$6,959	3
Rubin, Alfred	Rubin Insurance Agency	\$6,588	1
Centerstone Insurance & Financial Svcs.		\$6,492	3
Haug, John H.	Haug Insurance Agency	\$6,407	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$5,904	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,722	3
Benefit Plans of America, Inc.		\$5,674	4
Clark, John W.	Senior Solutions Insurance Agency	\$5,308	4
Chernoff, Michael D.	Chernoff Insurance Agency	\$5,171	1
<b>Bronze Producers (\$2,500 - \$5,000)</b>			
Marrow, Elizabeth	Marrow Insurance Agency	\$4,980	1
Maisto, Stephen	Senior Health Solutions	\$4,560	2
Johnson, Levy	Johnson Insurance Agency	\$4,541	1
Premier Senior Marketing, Inc.		\$4,212	2
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
American Eagle Consultants, Inc.		\$3,887	1
Valery, Albert L.	Valery Insurance Agency	\$3,828	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$3,784	6
James M. Gray, Inc.		\$3,696	1
Senior Insurance Marketing, Inc.		\$3,696	1
Cherry & Associates		\$3,480	1
Morgan, Christian	Morgan Insurance Agency	\$3,372	2
Daniels, David K.	David K. Daniels & Associates	\$3,288	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,276	1
Hampton, Douglas S.	Hampton Insurance Agency	\$3,240	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,168	1
Kelley, William K.	Kelley Insurance Agency	\$3,167	1

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America's First Choice Insurance	\$3,096	1
Reilly, Frank A.J.	\$3,096	1
Geoghegan, John R.	\$3,084	1
Cleveland, Keith E.	\$3,020	1
Deceglia, Lorna K.	\$2,928	1
Greenberg, Joshua K.	\$2,927	1
Sweeney, James A.	\$2,927	1
Mazzurco, Andrew S.	\$2,916	1
Alan, Stuart	\$2,844	1
Broedell, Joseph F.	\$2,844	1
Dover, Kevin	\$2,844	1
Gress, Ronald	\$2,844	1
Stamper, John W.	\$2,844	1
Professional Group Plans, Inc.	\$2,807	1
Joiner, Clifton T.	\$2,792	2
Lepage, Kenneth L. Jr.	\$2,736	2
Jaffe, Joseph A.	\$2,688	1
Shaw, Tim	\$2,676	2
Purple, John J.	\$2,676	1
Heller, Mark	\$2,639	1
Reilly Insurance Agency	\$2,555	1
Geoghegan Insurance Agency		
Cleveland Insurance Agency		
Deceglia Insurance Agency		
Greenberg Tax & Insurance Services		
American Senior Benefits		
Mazzurco Insurance Agency		
Senior Care Insurance Center		
Broedell Insurance Agency		
Dover Insurance Agency		
United Specialty Associates Corp.		
Choice Plus Benefits		
Joiner & Joiner, LLC.		
Lepage Insurance Agency		
Jaffe Insurance Concepts, Inc.		
Shaw Insurance Agency		
Purple Insurance Agency		
Heller Insurance Agency		

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

September 24, 2017

#### Diamond Producers (\$20,000 & Above)

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#### Platinum Producers (\$15,000 - \$20,000)

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#### Gold Producers (\$10,000 - \$15,000)

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Stevens, Ray	\$10,703	Zarins, Ivars	\$10,356
Schwartz, Scott J.	\$10,572		

#### Silver Producers (\$5,000 - \$10,000)

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Smith, Robert J.	\$7,760	Ahlbum, Jon	\$6,383
Kitay, Laura A.	\$6,996	Gilbert, Brian	\$6,348
Rubin, Alfred	\$6,588	Chard, Dani L.	\$6,167
Sachs, Kerry	\$6,503	Sheldon, Paul, CLU, ChFC	\$5,904
Eskin, Brian G.	\$6,480	Edwards, Jackson IV	\$5,588
Gumora, Helene	\$6,408	Chernoff, Michael D.	\$5,171

#### Bronze Producers (\$2,500 - \$5,000)

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Marrow, Elizabeth	\$4,980	Vorgias, Alexander	\$3,108
Johnson, Levy	\$4,541	Campbell, William	\$3,096
Omid, Robert	\$3,888	Deross, William P.	\$3,096
Dega, Brigett L.	\$3,887	Geoghegan, John R.	\$3,084
Graham, Christopher N., CLU	\$3,828	Aromando, Laurie A.	\$3,060
Blake, Karla	\$3,768	Cleveland, Keith E.	\$3,020
Burns, Ronald J.	\$3,696	Deceglia, Lorna K.	\$2,928
Hermes, Phillip J.	\$3,672	Goldsberry, Anita	\$2,927
Rush, Francine	\$3,624	Haug, John H.	\$2,927
Burke, April L.	\$3,564	Mollica, Rosanna	\$2,927
Cortes, Julio C.	\$3,564	Nastanovich, Christopher R.	\$2,927
Lovelace, David P.	\$3,564	Fowler, Toby R.	\$2,916
Cherry, Pamela	\$3,480	Alan, Stuart	\$2,844
Daniels, David K.	\$3,288	Broedell, Joseph F.	\$2,844
Hooker, Thad N.	\$3,276	Dover, Kevin	\$2,844
Zum Tobel, Marc	\$3,276	Hall, James T.	\$2,844
Hampton, Douglas S.	\$3,240	Kempler, Gary S.	\$2,844
Faris, Keith	\$3,228	Kovarsky, Nathan S.	\$2,844
Holmquist, James A.	\$3,168	Oblaczynski, William J.	\$2,844
Kelley, William K.	\$3,167	Pekala, David	\$2,844
Keil, Russell	\$3,156	Saylor, Dexter R.	\$2,844



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

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Stamper, John W.	\$2,807	Eppy, Joseph	\$2,676
MacDonald, Stewart A.	\$2,784	Greenstein, Bruce	\$2,676
Barta, Devin M.	\$2,771	Knight, Janet M.	\$2,676
Mangini, Nicholas L.	\$2,760	Purple, John J.	\$2,639
Ahlbum, Tim	\$2,688	Kahn, Peter S.	\$2,628
Caravousanos, George J. Jr.	\$2,688	Primack, Neil E.	\$2,592
Denson, Lea	\$2,688	Heller, Mark	\$2,555